

# THE BIGGEST SPORTS TEAMS AND ORGANISATIONS IN THE WORLD BOAST VISUAL IDENTITIES THAT ARE IMMEDIATELY RECOGNISABLE AND HIGHLY MEMORABLE.







































# OUR SUPPORTERS AGREE THAT A POWERFUL VISUAL IDENTITY IS CRITICAL FOR NORTHAMPTON SAINTS.



#### **SUPPORTER SURVEY**

**DECEMBER 2023** 

## 99%

OF RESPONDENTS STATED
THAT A MEMORABLE,
EASILY-RECOGNISED VISUAL
IDENTITY IS IMPORTANT.

The Supporter Survey gained 1,611 survey responses

## RUGBY HAS AN AWARENESS AND APPEAL CHALLENGE.

33%

LESS THAN 1 IN 3
PEOPLE IN THE UK
CAN NAME A SINGLE
PREMIERSHIP CLUB\*.

\*Reference: PRL Brand Recognition research, October 2023.

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RUGBY UNION HAS THE 4<sup>TH</sup> LARGEST ENGAGEMENT BASE IN THE UK. HOWEVER...

AMONG GEN Z,
RUGBY UNION DOESN'T
FEATURE IN THEIR TOP
20 SPORTS\*.

\*Reference: EY Sports Engagement Index, November 2023.

# IN ADDITION TO RUGBY'S OVERALL AWARENESS ISSUE, SAINTS' OWN VISUAL IDENTITY HAS SOME SPECIFIC CHALLENGES.

#		Club	General Public	Rugby Fans
1	<b>&amp;</b>	Leicester Tigers	29%	49%
2	SARACENS	Saracens	26%	44%
3	Hardequina	Harlequins	26%	44%
4		Bath Rugby	25%	46%
5		Exeter Chiefs	19%	36%
6	SHIRKS	Sale Sharks	17%	33%
7	BEARS	Bristol Bears	16%	30%
8		Gloucester Rugby	15%	29%
9	SAINTS	Northampton Saints	14%	23%
10	NEWCASTIZ FALCONS	Newcastle Falcons	12%	22%

#### **AWARENESS**

MEMBERS OF THE GENERAL
PUBLIC AND PEOPLE WHO
CLASSIFIED THEMSELVES AS
'RUGBY FANS' WERE ASKED TO
NAME AS MANY PREMIERSHIP
CLUBS AS THEY COULD. OVERALL
AWARENESS OF SAINTS IS LOW.

<sup>\*</sup>Reference: PRL Brand Recognition research, October 2023

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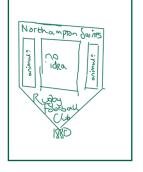




#### RECALL



















#### EVEN OUR OWN, MOST DEDICATED SUPPORTERS

STRUGGLE TO ACCURATELY RECALL OUR CLUB CREST.

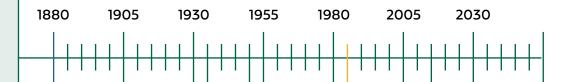
Unprompted drawing exercises were carried out with our Supporter Engagement Group, at our Season Ticket Holder Forum and at the Saints v Bayonne fixture in early 2024.





### SCALE

THE CLUB CREST DOES NOT WORK WELL IN THE DIGITAL AGE.
TODAY OUR CREST WILL BE SEEN ONLINE, IN DIGITAL AND ON TV MORE THAN ANYWHERE ELSE.



#### HISTORY



Adapted Borough Arms, designed by students, used on Club blazer pockets.



Crest appears on Saints' playing kit for the first



Our current
Crest iteration
comes into
use for the
first time



THE CURRENT CREST HAS
HERITAGE THROUGH USE, BUT
WHEN IT WAS DESIGNED IN THE
1950s, IT WAS DONE SO WITHOUT

ANY REFERENCE TO THE UNIQUE HISTORY OF THE CLUB.

93% OF OUR RESPONDENTS ADMITTED THEY DID NOT KNOW WHEN OUR CREST FIRST CAME INTO USE.



Club is founded without a crest by Revd Samuel Wathen Wigg



Arms of
Northampton
Borough
(featuring a castle
with three towers
supported by two
leopards) begins to
be used on some
Club documents

### 75%

#### COLOUR

THREE-QUARTERS OF OUR
RESPONDENTS TOLD US THAT
OUR BLACK, GREEN AND GOLD
COLOURS ARE THE MOST
IMPORTANT PART OF OUR
OVERALL IDENTITY.

CURRENTLY, OUR CREST DOES
NOT FEATURE THE FULL RANGE
OF OUR CLUB COLOURS.

# WITH THIS IN MIND, WE HAVE STARTED SOME WORK TO EVOLVE AND FUTURE-PROOF OUR CLUB CREST.

## A SIGNIFICANT NUMBER OF YOU TOLD US THAT YOU ARE OPEN TO THIS.

#### "Less complicated"

"CRISPER LINES ON THE BADGE."

"Reflect more history"

"DOESN'T REFLECT OUR CLUB COLOURS"

> "Establish the crest as the 'instant' recognising element"

"More emphasis on Black Green and Gold"

"I would be ok modernising the emblem"

"Simplify the crest"

"Less complicated crest, it's out-dated."

### WE UNDERSTAND THAT THIS MOVE WILL BE UNCOMFORTABLE FOR SOME.

FEAR NOT. THE HISTORY AND TRADITIONS OF OUR CLUB ARE AS IMPORTANT TO US AS THEY ARE TO YOU.

### THESE VALUES WILL BE AT THE HEART OF OUR WORK.

## WE INTEND TO DRAW INSPIRATION FROM THE PAST AS WE PREPARE OURSELVES FOR THE FUTURE.



## WE WILL BE LAUNCHING OUR NEW VISUAL IDENTITY IN THE SUMMER OF 2024.

